

FREE Virtual Spring Meeting Wednesday, May 25, 2022



AGENDA

9:00 AM

President's Message

Marcie Carek, AAHAM Western Reserve President

9:15 AM - 10:25 AM

Overcoming the Challenges of VA Reimbursement

Lori Lipocky, CPCU

President and General Manager-Complex Claims
Aspiron, LLC

This presentation provides an overview of the VA organization, methods of reimbursement, eligibility requirements and recommended billing processes to help community providers who provide care to our nation's veterans get properly paid for these services.

10:25 AM - 10:35 AM

Break

10:35 AM - 11:45 AM

Credit Balances and the Hidden Risks

Joshua Robinson

Chief Operations Officer, Partner and Co-Founder
Crossroads Health

Credit Balances are possibly the most dangerous hidden risk within a hospital's revenue cycle. With 5-7% of claims paid inaccurately, a hospital generates \$2m in new credits for every \$100m generated in revenue. Regulation, Case Law, Contractual Obligations all shape how credits should be handled. By the end of this presentation, participants should be comfortable understanding the risks associated with carrying credit balances, how to define, locate, track, understand and monitor credits. Participants will be empowered to manage credits more effectively by building awareness, using industry best practices and by collaborating effectively with payers and partners.



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ABOUT THE PRESENTERS



Lori Lipocky, CPCU
*President and General Manager-Complex Claims,
Aspirion, LLC*

Lori Lipocky has over 16 years of experience in working with medical providers on reimbursement issues and 16 years of Property and Casualty Insurance experience as a Casualty Claims Manager for Allstate. As President of Aspirion's Complex Claims Division, she is responsible for overseeing an organization focused on the investigating and processing of complex claims such as Motor Vehicle Accident, Premises Liability, Workers Compensation and Veterans Affairs claims for over 200 hospital and physician groups across the United States.

Ms. Lipocky is an active member in the Georgia, Washington, and Colorado Chapters of HFMA. She received a BA in Journalism from the University of Georgia and holds a Chartered Property and Casualty Underwriting designation.



Joshua Robinson
*Chief Operations Officer, Partner and Co-Founder,
Crossroads Health*

Joshua Robinson is Chief Operations Officer, Partner, and co-founder of Crossroads Health. Joshua has over 20 years' experience in operations with 7+ years exclusively managing Credit Balances. He holds Bachelors' degrees in Project Management and Technical Management.

REGISTRATION

FREE to Attend

Register at
<https://wraaham.org/meeting-registration/>



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