

MEDICARE SECONDARY PAYER





Medicare Secondary Payer (MSP) Questionnaire

- # Must contain the correct answers
- # Must come from a valid resource
- # Must describe your claim
- # It is a tool



Coordination of Benefits

- # Medicare's rules trump all others
- # A only.. B only
- # Disability
- # VA

Employed versus Unemployed

- # What is employed?
- # Retirement dates
- # Long Term Disability
- # COBRA Coverage

Commercial Misconceptions

- # Beware the *patient preference* rule
- # Just because they pay, doesn't mean they should
- # Personal policies

Accidents (Non-Work Related)

Automobile

Dog Bites

Slip and Fall

Good Will

Product Liability

Malpractice

No-Fault Insurance

- # Is what it says, "no fault"
- # Medical money only!
- # Policy limits are present
- # Policy parameters are applicable



Liability

- # Do you hold anyone responsible?
- # Liability is determined by the patient
- # Pursuit of dollars is required
- # Whose money is it anyway?

Non-Cooperative Patients

- # The patient must be able to provide the information or action that is required
- # The patient must be informed that their actions will make them self-pay
- # Patient doesn't have to believe you



You sit on a throne of lies.

Auditor Triggers

- # Accidents
- # Improper entitlement identification
- # ESRD patients
- # Understand the questions you ask



I'M SORRY, MY RESPONSES ARE LIMITED.

YOU MUST ASK THE RIGHT QUESTIONS

